



“The Heart of an Entrepreneur”

Luis, 45 heard about the Adult Reading Center from a friend when arriving in the United States in 2017. The Computer Science Engineer and native of Venezuela came to the United States with his wife and son to pursue better opportunities. He enrolled in our English as a Second Language (ESL) Program and then our Entrepreneurship Academy in hopes of opening an electronic store in Pearland, TX. Luis is no stranger to entrepreneurship. The father of one, operated a successful electronic business in Venezuela called Neo Technology for 15 years. While working full-time as a Winding Technician at Catec, Luis stayed on top of his coursework and was a model student. He is grateful to the Adult Reading Center for offering the Entrepreneurship Academy at no charge. Luis says he gained knowledge about running a business and other key elements including learning how to

write a business plan, understanding business finance and seed funding. Luis applied his knowledge and passed the Entrepreneurship Small Business Certification with a score of 922 out of 1000. With certification in hand, Luis shares that he is closer to realizing his dream of opening his business this year. "The class taught me about how to open a business in the U.S. I am in a better position than I was four months ago. I am more confident in my business idea. I am prepared for what's next." Luis shares that opening a business will allow him to earn more money and spend more time with his family. We are proud to share that Luis was referred to San Jacinto Small Business Development Center in Pearland. With this connection, he is receiving mentoring and guidance on the next steps in fulfilling his dream. Luis has secured rental space for his new business and is in operations serving customers.